



# Call for Papers

**IAREP-SABE Joint Meeting, Paris July 5-8, 2006**

Co-organized by the Universities of Paris 1 & Paris 5

IAREP (International Association for Research in Economic Psychology)

SABE (Society for the Advancement of Behavioral Economics)

**Location: Pantheon-Sorbonne University (Paris I)**

**Centre Panthéon. 12, place du Panthéon, Paris 5<sup>ème</sup>**

**Theme: “Behavioural Economics and Economic Psychology”**

Behavioural economics is a major innovation to the economic way of thinking, which it brings closer to psychology, sociology and the neurosciences.

The conventional economic paradigm was based on extreme assumptions of stable preferences, perfect rationality and tight market equilibrium. By their simplicity, the latter have allowed economists over many decades to derive testable implications for individual behaviour and market outcomes. However, other social scientists and a minority of economists questioned these assumptions and developed different approaches. For some time, economic psychology has been a forum for psychologists who studied economic behaviour, like market exchanges and saving, with their own tools and methodology; and behavioural economics has been a forum for non-conventional economists who were open to the knowledge produced by neighbouring disciplines. However, the increasing use of controlled experiments and real data is now transforming behavioural economics and economic psychology into a mainstream line of research. Whereas the field's growth was initially boosted by the discovery of paradoxes and anomalies to the conventional economic approach and still is, the time has also come to develop alternative theories and sort out the rival assumptions.

The IAREP-SABE Conference aims at providing a platform to the fast growing number of economists, psychologists, neuroscientists and other social scientists who wish to discuss, rigorously but open-mindedly, their latest research in this field. Relevant topics include all domains in which tenets of economic theory have been seriously and systematically challenged, along with all concerns of economic psychology:

*Experimental economics and neuro-economics; bounded rationality, learning and preference formation; choice under uncertainty and over time; reciprocity and social preferences; satisfaction, happiness and emotions; the psychology of economic behaviour; applications of behavioural economics to finance, consumption and saving, game theory, industrial and labour relations, public economics, health, education, organisations and institutions, etc.*

The IAREP-SABE Conference on behavioural economics and economic psychology will meet in Paris in 2006, under the auspices of the University of Paris 1 and the University of Paris 5.

All sessions will take place in the premises of Panthéon and Sorbonne, in the heart of the 'Quartier Latin'.

## Highlights of the Conference:

- The conference will open on **IAREP's Daniel Kahneman lecture** which will be exceptionally delivered by **Daniel Kahneman** himself.
- In commemoration of the fact that a Nobel Prize in Economics was given to Daniel Kahneman, a psychologist, in 2002, and to symbolize the academic reconciliation between economics and psychology, **a twin Honoris Causa Doctorate will be attributed to Daniel Kahneman** (Princeton University) on this occasion in the presence of participants to the conference: one **in economics** from Panthéon-Sorbonne University (Paris I) and one **in psychology** from René Descartes University (Paris V).
- **SABE's Herbert Simon lecture** will be delivered by **Werner Güth** (Max Planck Institute) who will present new experiments on "satisficing".
- Our **guest lecture** will be delivered by **Antonio Damasio** (Iowa University) who will be given the rare opportunity to defend "Descartes' error" on the premises of René Descartes (Paris 5) University.
- **An evening cruise on the Seine** hosting a memorable gala dinner will be organized for participants and accompanying persons.

## Submission Invitation:

Individual papers/posters and proposals for sessions (which should include 4 papers per session) are invited. Papers and sessions may be related to any area of behavioural economics and/or economic psychology. Theoretical, empirical and experimental contributions are welcome. Proposals may emanate from economists, psychologists, social scientists and neuroscientists provided they remain accessible to scientists from other disciplines.

## Submission Items and Deadlines:

Abstracts of proposed **papers/posters** will be evaluated for inclusion in the conference program.

**Abstracts** of papers/posters proposed for the conference should be submitted on-line, **BEFORE January 31<sup>st</sup>, 2006** on <http://team.univ-paris1.fr/iarep-sabe2006>

To propose a **session**, please send an outline of the session, including the titles and abstracts of papers, the chair for the session, and the organizer of the session by EMAIL to [iarep-sabe2006@mci-group.com](mailto:iarep-sabe2006@mci-group.com)

Authors and session organizers will be notified of acceptance/rejection by **March 31<sup>st</sup>**.

## Proceedings (Cdrom):

Further instructions to authors of accepted papers will be sent early April 2006.

## Best Student Paper Prize:

PhD students are encouraged to participate in the contest for the best student paper. The prize, sponsored by Elsevier Scientific (Publisher of the Journal of Economic Psychology), consists in a prize of 800€ and a year's subscription to the Journal of Economic Psychology. A Selection Committee will be especially nominated for this by the International Scientific Committee.

## Best Posters Contest:

Posters are most welcome. There will be a special poster session and the three best posters will be elected by all conference participants and receive a special prize.

## Registration, Accommodation and more information:

Please consult the **Conference Website**:

<http://team.univ-paris1.fr/iarep-sabe2006>

**or contact** MCI France – 24 rue Chauchat – 75009 Paris - France

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